

GREATER KC ACP REPORT

December 2023



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What is ACP?

Affordable Connectivity Program

- The Affordable Connectivity Program (ACP) is a federal program that provides a broadband subsidy up to \$30/month to low-income households with an additional one-time \$100 device discount.
- If all eligible households in KC not currently signed up for the ACP were to enroll, there would be a net of \$4.6 million/month (\$55 million/year) in additional money to the KC economy.
- The FCC designated the Universal Service Administrative Co.
 (USAC) to administer the ACP, one of several Congressional
 Response programs and funds that Congress created during the
 COVID-19 pandemic. They publish ACP enrollment totals on a
 monthly basis.

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How long will the ACP last?

- The ACP was launched at the beginning of 2022 with \$14.2 billion. So far, Congress has not acted to replenish these funds, meaning that once they run out the program will come to an end.
- At the current rate of expenditure, the ACP is expected to conclude at the end of April 2024.
- Because of this, the FCC will stop processing new ACP enrollments after February 7th.
- Households enrolled in ACP will continue getting their \$30 benefit until the funds run out.
- After ACP funds run out, households will no longer receive their ACP discounts. ISPs have already begun reaching out to many households letting them know that their discount will come to an end, and that they should consider how to manage their bill going forward.



About this report

- KC Digital Drive has been compiling this data monthly as it is released and issues a regular report about the region's ACP activities and progress monthly.
- This publication includes the most recent enrollment data published by USAC, which includes enrollments as of December 1, 2023
- We've been working with regional partners to develop a more strategic response and approach to get more eligible households signed up.
- This report contains three sections:
 - O Data Analysis-Breakdown of the ACP-eligible and enrolled households
 - ACP Activity—Recap of ACP-related activities conducted by KC Digital
 Drive and other organizations in the region
 - Call to Action—Suggestions for how your organization can get involved



Report insights

- The greater KC region saw 1,088 new ACP enrollments in November, down from 1,891 new enrollments in October. Approximately 153,400 households in the KC region are still unenrolled despite being eligible.
- 0.7% of all eligible, unenrolled households signed up for the ACP in November (down from 1.2% in October)
- 44% of November enrollments in the metro were in MO, compared to 56% in KS. In total, 64% of remaining eligible households were in MO as of the beginning of November, meaning that Kansas out-performed MO in enrollments during November.
- Three counties (WYandotte, Ray, and Miami) in the KC metro saw an increase in enrollments from October to November



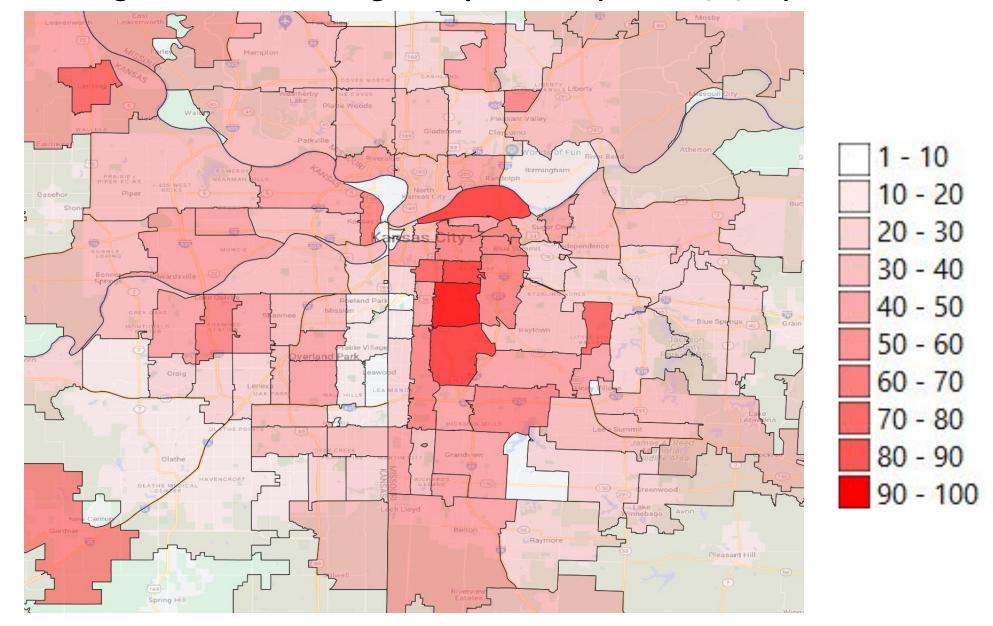
HOUSEHOLD DATA



39% of eligible KC households have signed up for ACP

- The east side of the KCMO urban core outperforms the rest of the metro. all 5 of the top ZIPs by enrollment rate are located on the east side.
- Sign-up rates in the top ZIP codes are approximately twice that of the total metro; the most successful ZIP code (64130) has an enrollment rate of 85%. Five more have sign-up rates above 66%, and another fifteen have sign-up rates of 50% or more.

% of Eligible Households Signed Up for ACP (as of 12/1/23)



^{*} Estimates of the total eligible population are based on the methodology described here.



99,792 households in the KC region have enrolled in ACP

- If each currently enrolled household gets the full \$30/mo benefit, that is almost \$36M/year for low-income KC families living in the KC metro.
- Over the last six months, an average of about 1,968 households a month enroll in the ACP

Number of ACP Sign-Ups Over Past 12 Months by County (as of 12/1/23)

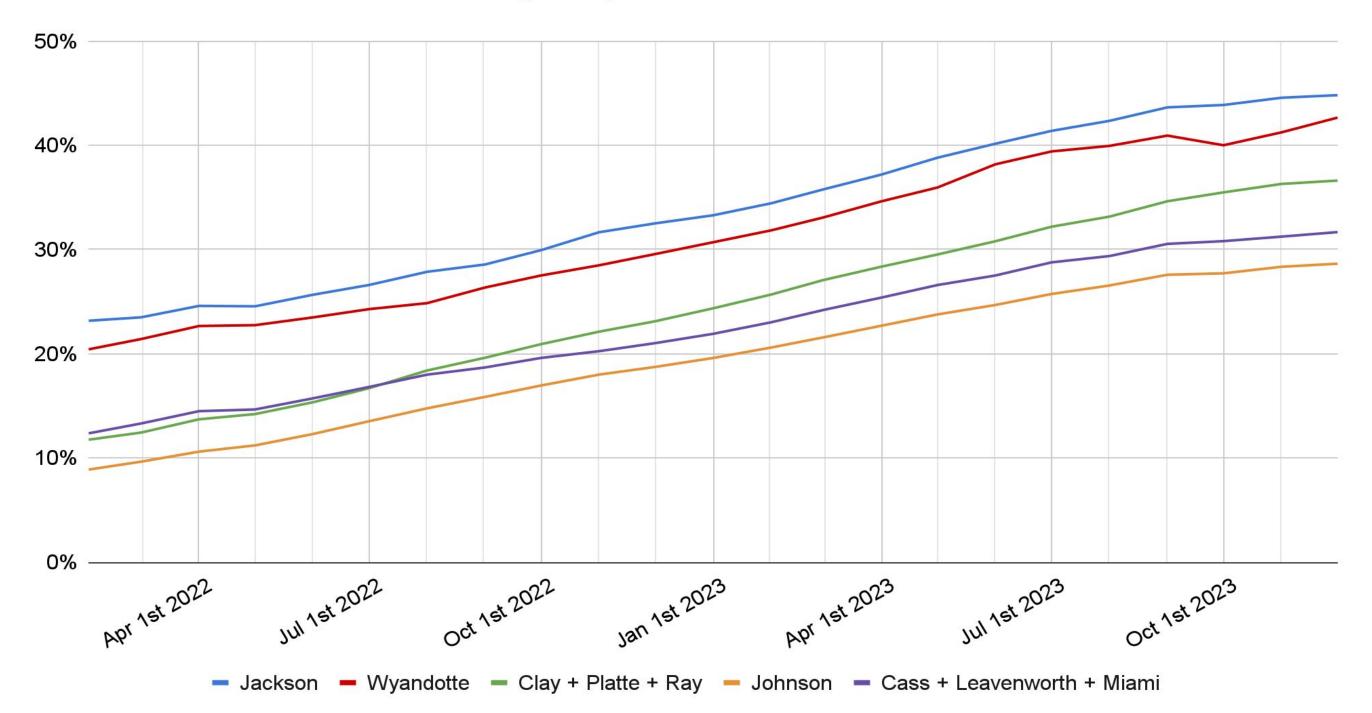
| County | Total Eligible Households | ACP Enrollment Totals | | | | | | | | | | | | | | |
|-------------|------------------------------|-----------------------|-----|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | | Feb 1st 2022 | | Nov 1st 2022 | Dec 1st 2022 | Jan 1st 2023 | Feb 1st 2023 | Mar 1st 2023 | Apr 1st 2023 | May 1st 2023 | Jun 1st 2023 | Jul 1st 2023 | Aug 1st 2023 | Sep 1st 2023 | Oct 1st 2023 | Nov 1st 2023 |
| Jackson | 117,191 | 27,154 | | 37,106 | 38,104 | 39,012 | 40,360 | 41,927 | 43,589 | 45,486 | 47,061 | 48,505 | 49,632 | 51,149 | 51,416 | 52,230 |
| Johnson | 41,924 | 3,727 | | 7,548 | 7,856 | 8,216 | 8,636 | 9,046 | 9,513 | 9,968 | 10,349 | 10,790 | 11,133 | 11,565 | 11,621 | 11,885 |
| Wyandotte | 31,462 | 6,427 | | 8,964 | 9,303 | 9,660 | 10,018 | 10,409 | 10,895 | 11,312 | 12,013 | 12,401 | 12,569 | 12,879 | 12,588 | 12,977 |
| Clay | 28,007 | 3,423 | | 6,318 | 6,621 | 6,985 | 7,374 | 7,785 | 8,177 | 8,552 | 8,925 | 9,315 | 9,600 | 9,986 | 10,254 | 10,481 |
| Cass | 11,261 | 1,250 | | 2,144 | 2,269 | 2,368 | 2,516 | 2,657 | 2,770 | 2,891 | 2,986 | 3,133 | 3,189 | 3,319 | 3,360 | 3,419 |
| Platte | 9,504 | 1,134 | | 2,298 | 2,377 | 2,494 | 2,598 | 2,726 | 2,832 | 2,931 | 3,047 | 3,201 | 3,279 | 3,457 | 3,523 | 3,607 |
| Leavenworth | 8,176 | 1,293 | | 2,087 | 2,117 | 2,199 | 2,284 | 2,398 | 2,530 | 2,660 | 2,755 | 2,862 | 2,926 | 3,041 | 3,058 | 3,087 |
| Ray | 2,962 | 202 | | 338 | 360 | 382 | 423 | 448 | 469 | 468 | 494 | 513 | 543 | 576 | 586 | 603 |
| Miami | 2,716 | 197 | | 255 | 271 | 288 | 300 | 307 | 325 | 341 | 354 | 379 | 393 | 407 | 407 | 415 |
| Total | 253,204 | 44,807 | ••• | 67,058 | 69,278 | 71,604 | 74,509 | 77,703 | 81,100 | 84,609 | 87,984 | 91,099 | 93,264 | 96,379 | 96,813 | 98,704 |



Jackson County has the highest enrollment rate in the region (45%)

- Overall, the region has a 39% enrollment rate with Jackson, Wyandotte (43%), and Platte (38%) counties leading.
- Miami (16%), Ray (21%), Johnson (29%), and Cass (31%) counties have the lowest proportion of eligible households in the metro enrolled in ACP.

ACP Sign-Up Rates for KC Metro

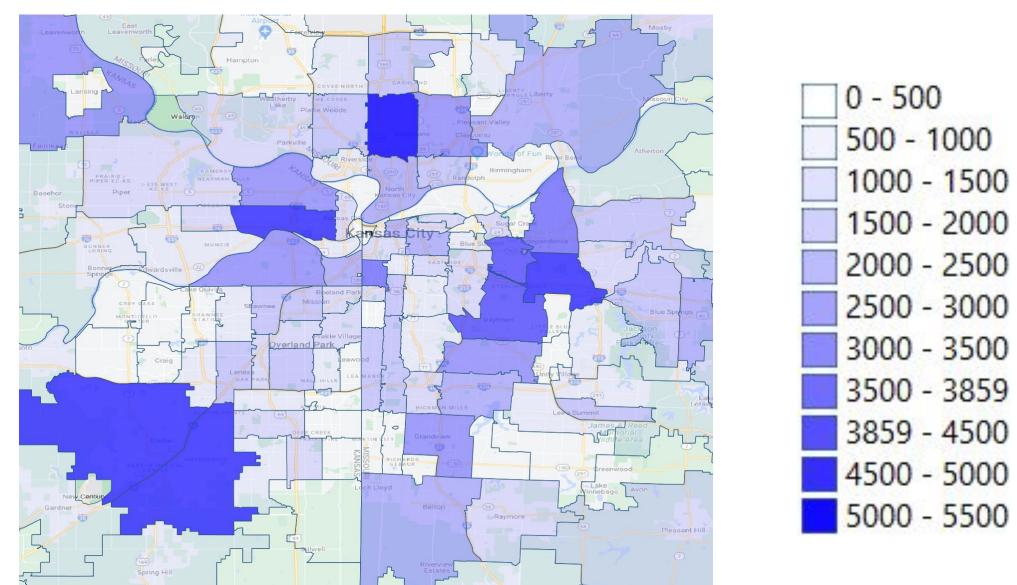




1 in 4 eligible unenrolled households are in 11 ZIP codes

- 66102, 64118, 66061, 66062, 64055, 64050, 64133, 64030, 64052, 64111, and 66104 account for 25% of eligible, unenrolled households
- There are an estimated 41,100 eligible, unenrolled households in these 11 ZIP codes and about 165,000 metro-wide.
- Eastern KCMO has seen greater success signing up eligible households, while NE KCK, eastern Jackson County, the Northland and Olathe show the greatest room for growth.

Number of ACP-Eligible Households Not Signed Up (as of 10/1/23)



^{*} Estimates of the total eligible population are based on the methodology described here.



ACTIVITY SNAPSHOT



Enrollment & Outreach Activities

KC Digital Drive has been promoting ACP since its launch in 2021 (formerly the Emergency Broadband Benefit Program).

Partial list of our outreach and sign-up activities over the last month:

- Continued to promote the ACP to applicants of the Internet Access Support Program, an internet subsidy program managed by KC Digital Drive, with a total of over 500 reached so far
- Delivered almost 4,000 flyers and other outreach and promotional materials to seven community partners
- Engaged with ten individuals through community events hosted by KC Digital Drive

Has your organization or institution been promoting the ACP or helping people you serve sign up? Submit your activity <u>here</u>, and we'll review for inclusion in next month's report.



Activity & Outreach Data

| Outreach Type | Q2 2022 | Q3 2022 | Q4 2022 | Q1 2023 | Q2 2023 | Q3 2023 | Q4 2023 | Q1 2024 |
|--|---------|---------|---------|---------|---------|---------|---------|----------|
| Tabling events with partner org | 7 | 2 | 2 | 1 | 10 | 31 | 26 | 0 |
| Community partner meetings attended and info sharing | 5 | 4 | 1 | 2 | 3 | 3 | 2 | 0 |
| Organizations receiving ACP outreach materials | 4 | 1 | 26 | 11 | 4 | 28 | 9 (+4) | 3 (+3) |
| Individuals engaged at events | 170 | 42 | 35 | 10 | 144 | 1713 | 537 | 10 (+10) |
| Individuals engaged through partner outreach | - | - | - | - | - | - | 1,507 | 0 |
| On-site ACP sign-ups held | 1 | 2 | 0 | 1 | 10 | 33 | 4 | 1 (+1) |
| ACP sign-up trainings held | 0 | 0 | 1 | 0 | 1 | 4 | 4 (+1) | 0 |
| ACP coaches trained | 0 | 0 | 21 | 0 | 6 | 38 | 41 (+9) | 0 |



WHAT'S NEXT



Spread the word

Let people know, add it to case management and care and help more people get access to affordable internet service.

- Invite us to your next event. You bring the community, and we'll bring the flyers, computers and ACP sign-up help to ensure the people you serve are connected. Your event attendees could walk away with free internet access if they're approved automatically.
- Place ACP/IASP flyers in your lobby and other high-traffic areas.

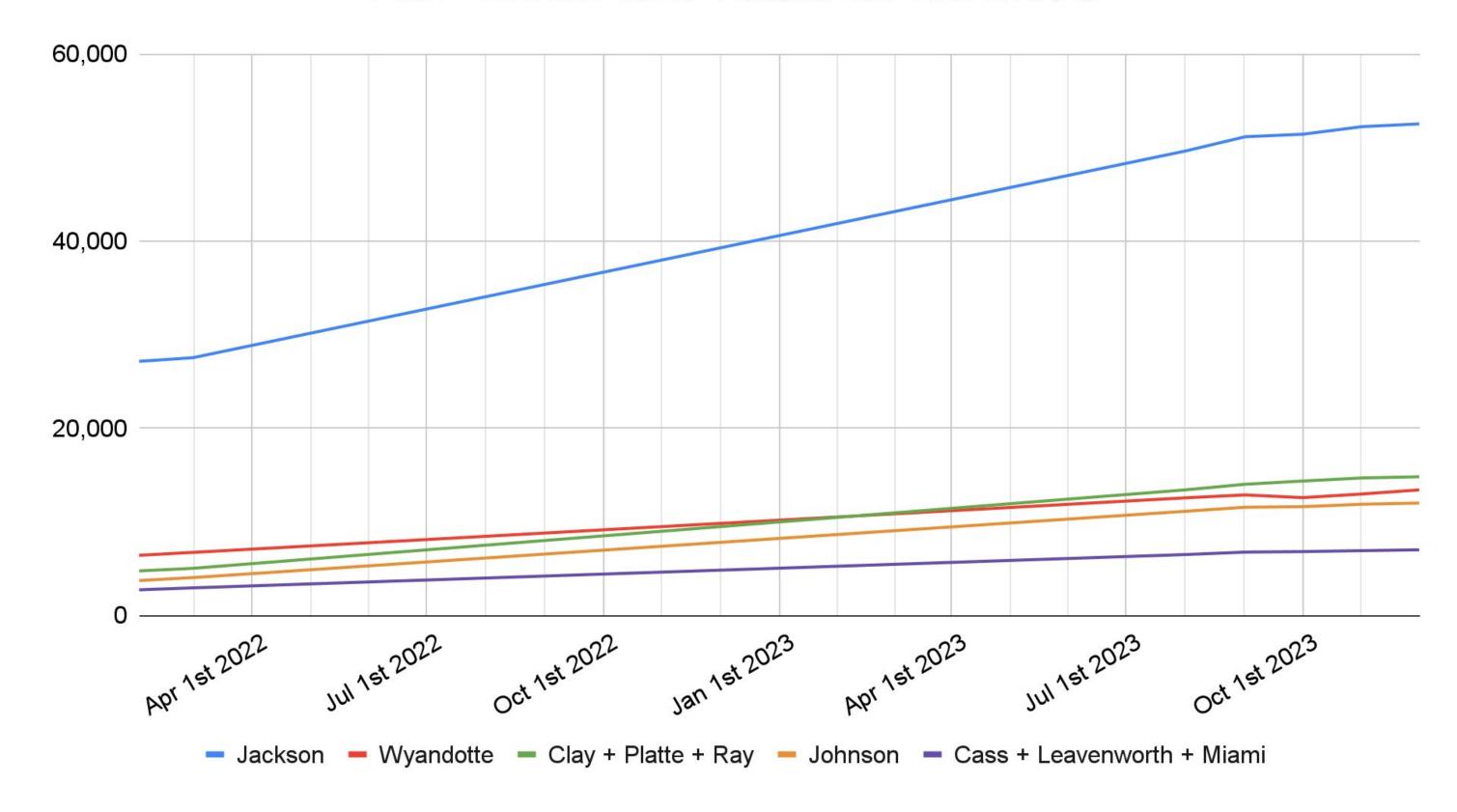
 Let us know where to drop them off, and we'll arrange for them to be delivered. Need a refill? We'll keep you stocked up.
- Be an ACP sign-up partner. We can provide the training and materials your staff needs to quickly ramp up to help your clients successfully sign up for the ACP and get the discount added to their internet account so they can lower their monthly cost.
- Contact Leslie Scott at Iscott@kcdigitaldrive.org or call 816.612.1132 to explore opportunities.



APPENDIX

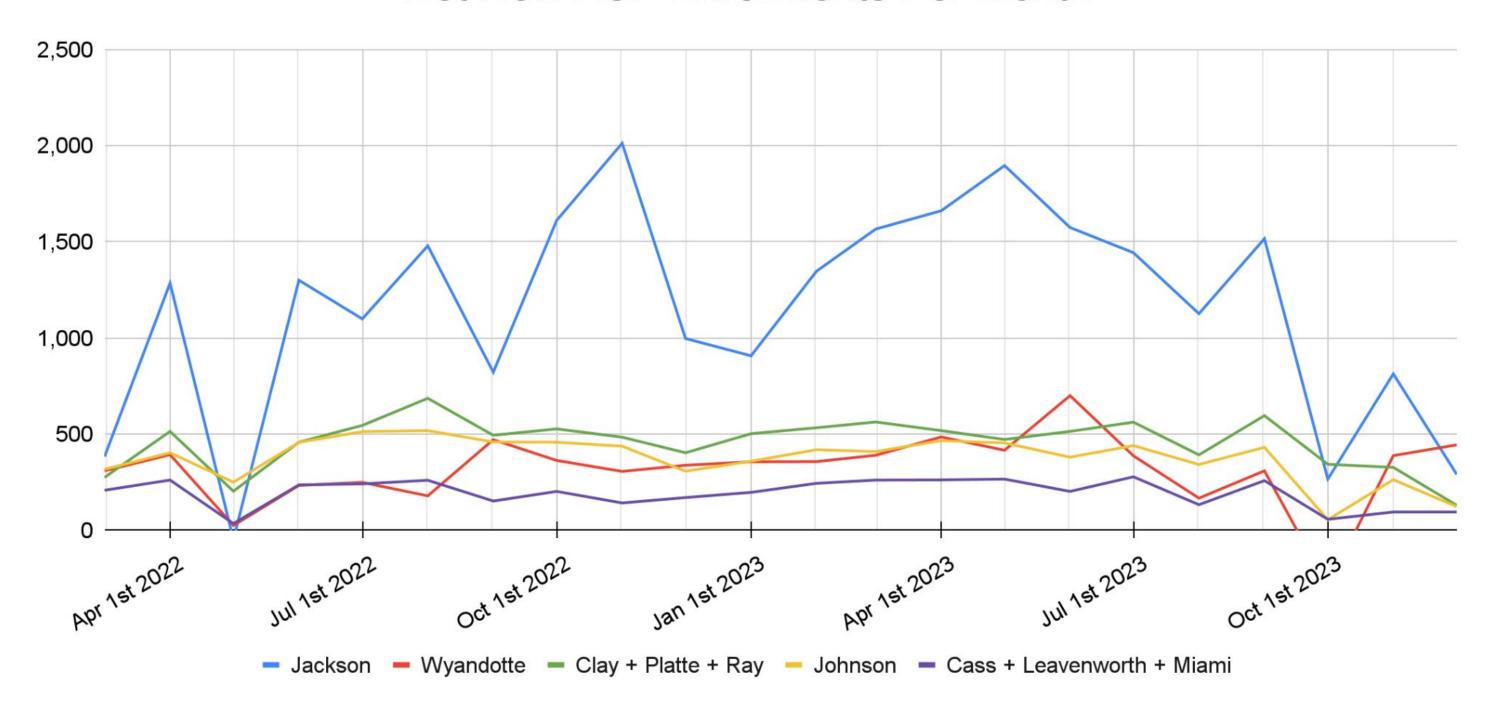


ACP Enrollment Totals for KC Metro





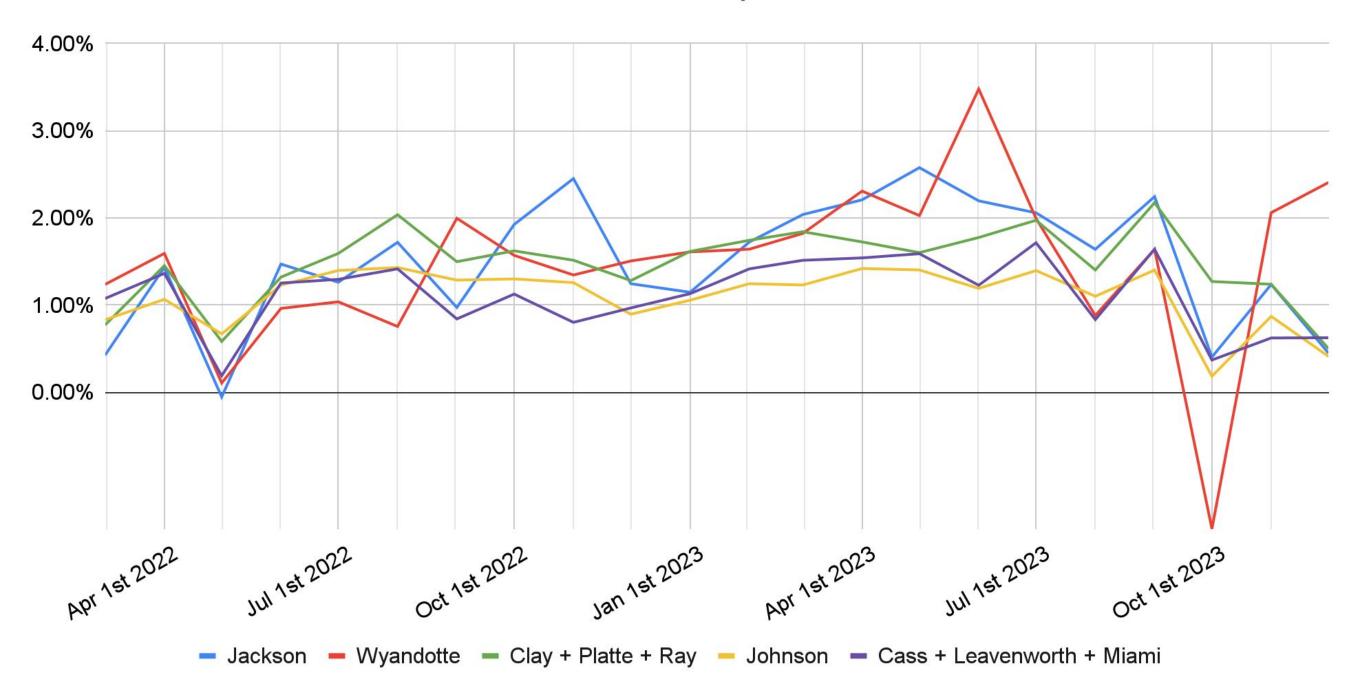
Net New ACP Enrollments Per Month



^{*}At the end of March 2022, the transition period for switching EBB enrollees to the ACP came to an end, and EBB enrollees who did not take action to continue the program were removed. This made the net growth in enrollments between Apr 1 2022 and May 1 2022 much smaller than other months, and in some jurisdictions resulted in net losses for total enrolled households.



Net New ACP Enrollments Per Month as a % of Total Eligible, Unenrolled Population

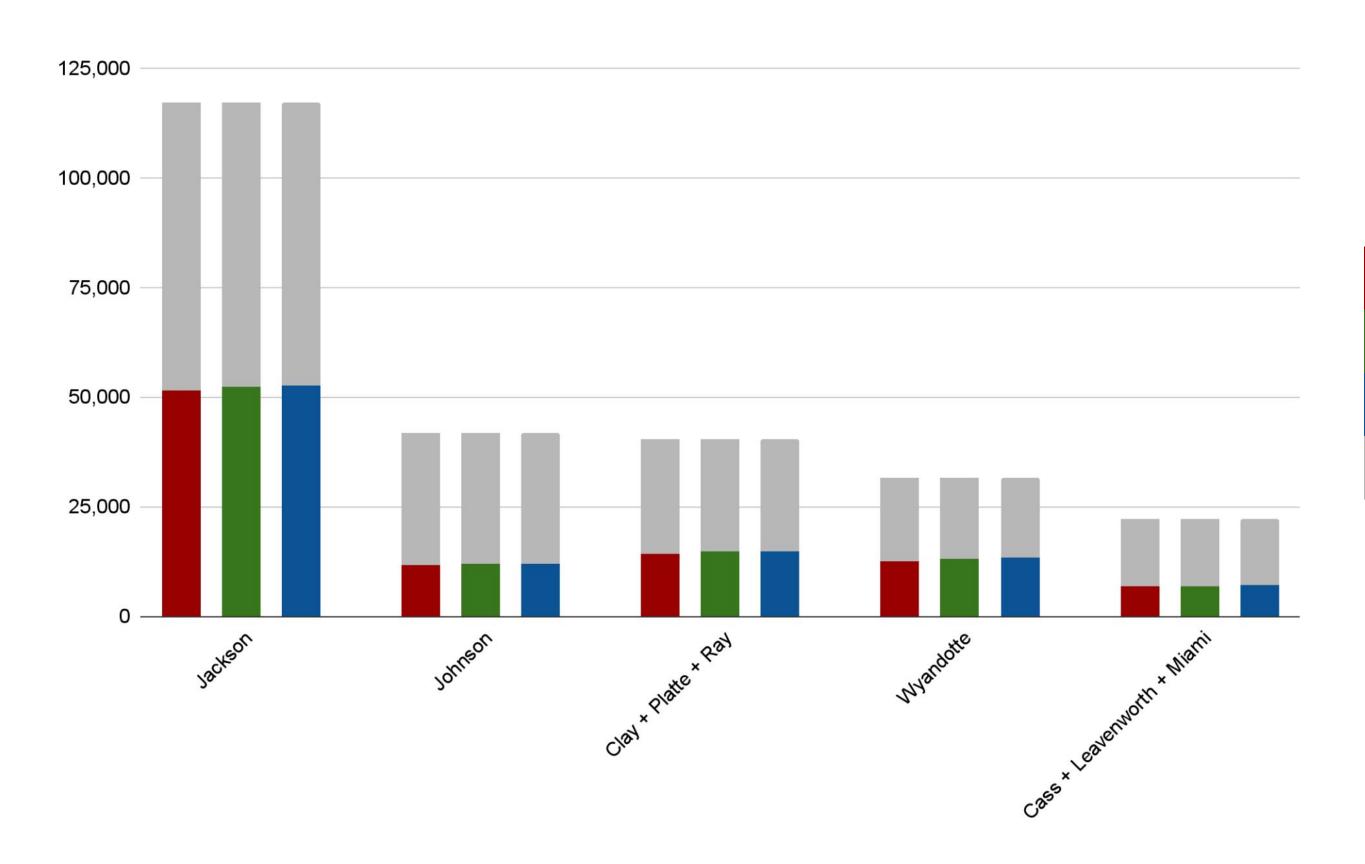


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Households Enrolled in ACP

(Oct 1st through Dec 1st)



Oct 1 2023

Nov 1 2023

Dec 1 2023

Total Eligible HHs

MAKING KANSAS CITY A DIGITAL LEADER SINCE 2012

KC Digital Drive is a non-profit civic organization whose mission is to make Kansas City a digital leader and to secure our economic prosperity and improve the quality of life for all people in the region.





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Contact Us

111 W 10th St

Kansas City, MO 64105

kcdigitaldrive.org
info@kcdigitaldrive.org

