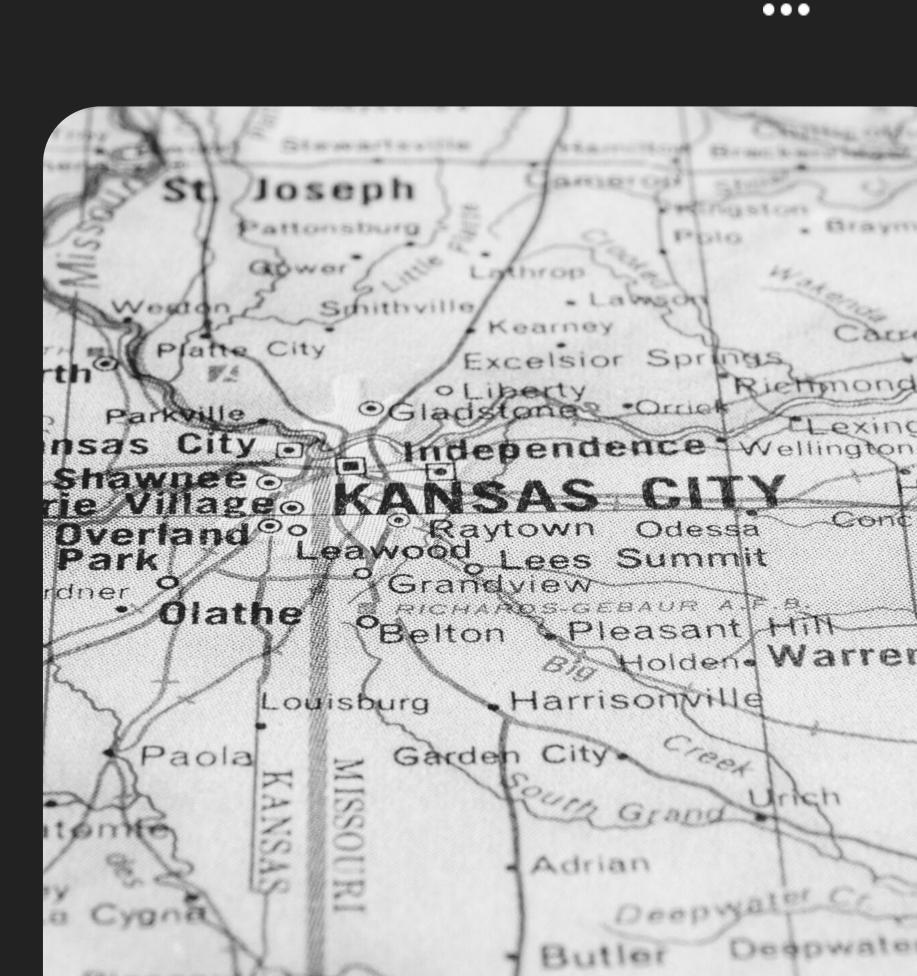


# GREATER KC ACP REPORT

September 2023





## What is ACP?

Affordable Connectivity Program

- The Affordable Connectivity Program (ACP) is a federal program that provides a broadband subsidy up to \$30/month to low-income households with an additional one-time \$100 device discount.
- If all eligible households in KC not currently signed up for the ACP were to enroll, there would be a net of \$4.7 million/month (\$56 million/year) in additional money to the KC economy.
- The FCC designated the Universal Service Administrative Co.
   (USAC) to administer the ACP, one of several Congressional
   Response programs and funds that Congress created during the
   COVID-19 pandemic. They publish ACP enrollment totals on a
   monthly basis.



# About this report

- KC Digital Drive has been compiling this data monthly as it is released and issues a regular report about the region's ACP activities and progress monthly.
- This publication includes the most recent enrollment data published by USAC, which includes enrollments as of September 1, 2023
- We've been working with regional partners to develop a more strategic response and approach to get more eligible households signed up.
- This report contains three sections:
  - O Data Analysis-Breakdown of the ACP-eligible and enrolled households
  - ACP Activity–Recap of ACP-related activities conducted by KC Digital
     Drive and other organizations in the region
  - Call to Action—Suggestions for how your organization can get involved

 $\bullet \bullet \bullet$ 



# Report insights

- The greater KC region saw 3,115 new ACP enrollments in August, up from 2,165 new enrollments in July. Approximately 157,000 households in the KC region are still unenrolled despite being eligible.
- 2% of all eligible, unenrolled households signed up for the ACP in July (down from 1.3% in June)
- 72% of August enrollments were in MO, compared to 28% in KS. In total, 64% of remaining eligible households were in MO as of the beginning of August, meaning that MO slightly out-performed KS communities during August
- All counties in the KC metro saw an increase in enrollments from July to August



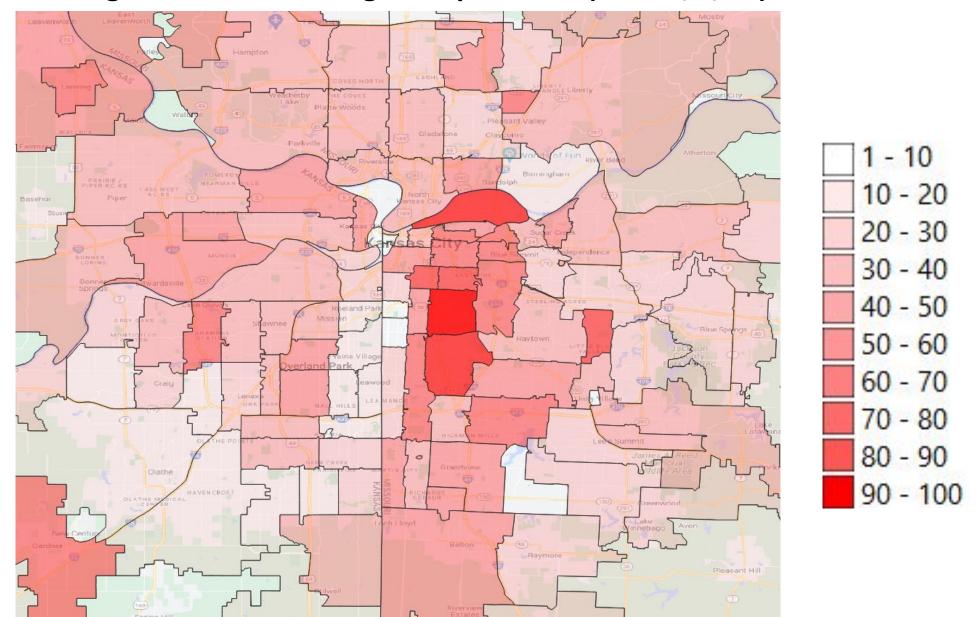
## HOUSEHOLD DATA



### 38% of eligible KC households have signed up for ACP

- The east side of the KCMO urban core outperforms the rest of the metro. all 5 of the top ZIPs by enrollment rate are located on the east side.
- Sign-up rates in the top ZIP codes are approximately twice that of the total metro; the most successful ZIP code (64130) has an enrollment rate of 83%. Four more have sign-up rates above 66%, and another thirteen have sign-up rates of 50% or more.

#### % of Eligible Households Signed Up for ACP (as of 7/1/23)



<sup>\*</sup> Estimates of the total eligible population are based on the methodology described <a href="here">here</a>.



### 96,379 households in the KC region have enrolled in ACP

- If each currently enrolled household gets the full \$30/mo benefit, that is almost \$35M/year for low-income KC families living in the KC metro.
- Over the last six months, an average of about 3,113 households a month enroll in the ACP

#### Number of ACP Sign-Ups Over Past 12 Months by County (as of 9/1/23)

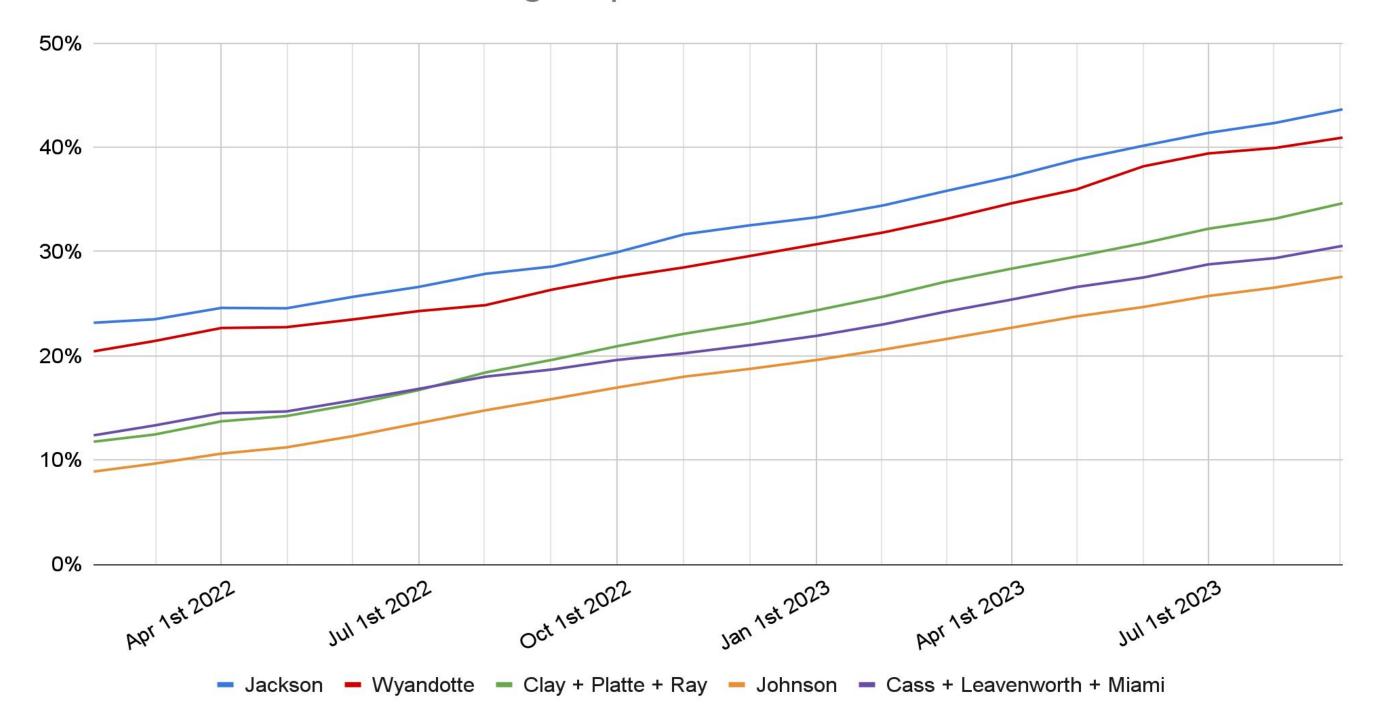
County	Total Eligible Households	ACP Enrollment Totals														
		Feb 1st 2022		Sep 1st 2022	Oct 1st 2022	Nov 1st 2022	Dec 1st 2022	Jan 1st 2023	Feb 1st 2023	Mar 1st 2023	Apr 1st 2023	May 1st 2023	Jun 1st 2023	Jul 1st 2023	Aug 1st 2023	Sep 1st 2023
Jackson	117,191	27,154		33,481	35,093	37,106	38,104	39,012	40,360	41,927	43,589	45,486	47,061	48,505	49,632	51,149
Johnson	41,924	3,727		6,651	7,110	7,548	7,856	8,216	8,636	9,046	9,513	9,968	10,349	10,790	11,133	11,565
Wyandotte	31,462	6,427		8,293	8,657	8,964	9,303	9,660	10,018	10,409	10,895	11,312	12,013	12,401	12,569	12,879
Clay	28,007	3,423		5,573	5,957	6,318	6,621	6,985	7,374	7,785	8,177	8,552	8,925	9,315	9,600	9,986
Cass	11,261	1,250		1,925	2,045	2,144	2,269	2,368	2,516	2,657	2,770	2,891	2,986	3,133	3,189	3,319
Platte	9,504	1,134		2,052	2,190	2,298	2,377	2,494	2,598	2,726	2,832	2,931	3,047	3,201	3,279	3,457
Leavenworth	8,176	1,293		1,949	2,037	2,087	2,117	2,199	2,284	2,398	2,530	2,660	2,755	2,862	2,926	3,041
Ray	2,962	202		316	322	338	360	382	423	448	469	468	494	513	543	576
Miami	2,716	197		266	261	255	271	288	300	307	325	341	354	379	393	407
Total	253,204	44,807		60,506	63,672	67,058	69,278	71,604	74,509	77,703	81,100	84,609	87,984	91,099	93,264	96,379



## Jackson County has the highest enrollment rate in the region (44%)

- Overall, the region has a 38% enrollment rate with Jackson, Wyandotte (41%), and Leavenworth (37%) counties leading.
- Miami (15%), Ray (19%), Johnson (28%), and Cass (29%) counties have the lowest proportion of eligible households in the metro enrolled in ACP.

#### ACP Sign-Up Rates for KC Metro

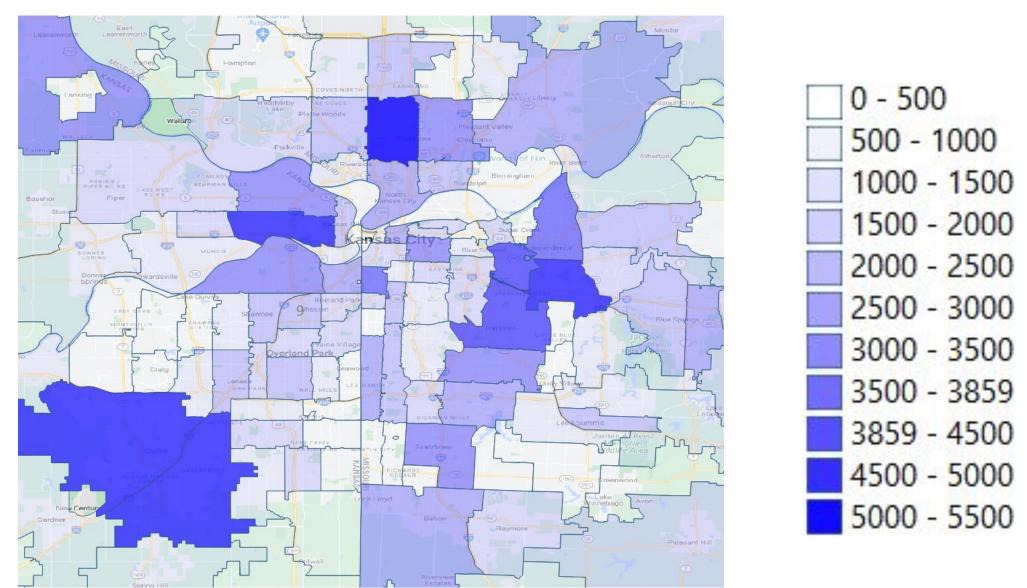




#### 1 in 4 eligible unenrolled households are in 11 ZIP codes

- 66102, 64118, 66061, 66062, 64055, 64050, 64133, 64030, 64052, 64111, and 66104 account for 25% of eligible, unenrolled households
- There are an estimated 41,500 eligible, unenrolled households in these 11 ZIP codes and about 167,000 metro-wide.
- Eastern KCMO has seen greater success signing up eligible households, while NE KCK, eastern Jackson County, the Northland and Olathe show the greatest room for growth.

#### Number of ACP-Eligible Households Not Signed Up (as of 9/1/23)



<sup>\*</sup> Estimates of the total eligible population are based on the methodology described <a href="here">here</a>.



## ACTIVITY SNAPSHOT



# Enrollment & Outreach Activities

KC Digital Drive has been promoting ACP since its launch in 2021 (formerly the Emergency Broadband Benefit Program).

## Partial list of our outreach and sign-up activities over the last month:

- Continuing to promote the ACP to applicants of the Internet Access
  Support Program, an internet subsidy program managed by KC
  Digital Drive, with a total of 500 reached so far
- Tabling at thirteen community events
- Continued offering open sign-up assistance through the LAMP campus, assisting three individuals with enrollment
- Conducted three ACP training sessions for community partners,
   where 32 staff members were trained to serve as ACP coaches

Has your organization or institution been promoting the ACP or helping people you serve sign up? Submit your activity <u>here</u>, and we'll review for inclusion in next month's report.



## Activity & Outreach Data

Outreach Type	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023	Q3 2023	Q4 2023
Tabling events with partner org	7	2	2	1	10	31	13
Community partner meetings attended and info sharing	5	4	1	2	3	3	2
Organizations receiving ACP outreach materials	4	1	26	11	4	28	2
Individuals engaged at events	170	42	35	10	144	1713	205
On-site ACP sign-ups held	1	2	0	1	10	33	3
ACP sign-up trainings held	0	0	1	0	1	4	3
ACP coaches trained	0	0	21	0	6	38	32



## WHAT'S NEXT



## Spread the word

Let people know, add it to case management and care and help more people get access to affordable internet service.

- Invite us to your next event. You bring the community, and we'll bring the flyers, computers and ACP sign-up help to ensure the people you serve are connected. Your event attendees could walk away with free internet access if they're approved automatically.
- Place ACP/IASP flyers in your lobby and other high-traffic areas.

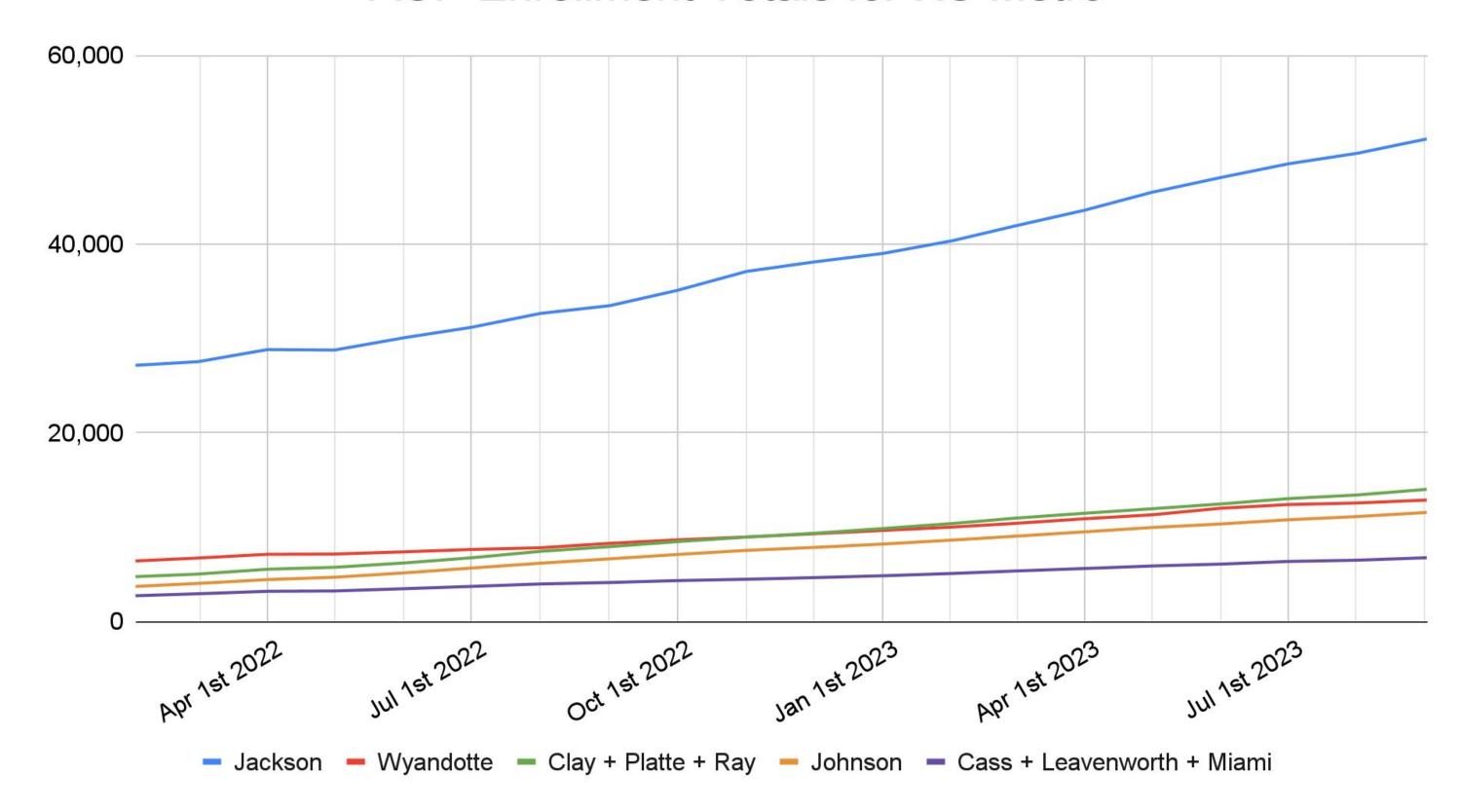
  Let us know where to drop them off, and we'll arrange for them to be delivered. Need a refill? We'll keep you stocked up.
- Be an ACP sign-up partner. We can provide the training and materials your staff needs to quickly ramp up to help your clients successfully sign up for the ACP and get the discount added to their internet account so they can lower their monthly cost.
- Contact Leslie Scott at Iscott@kcdigitaldrive.org or call 816.612.1132 to explore opportunities.



## APPENDIX

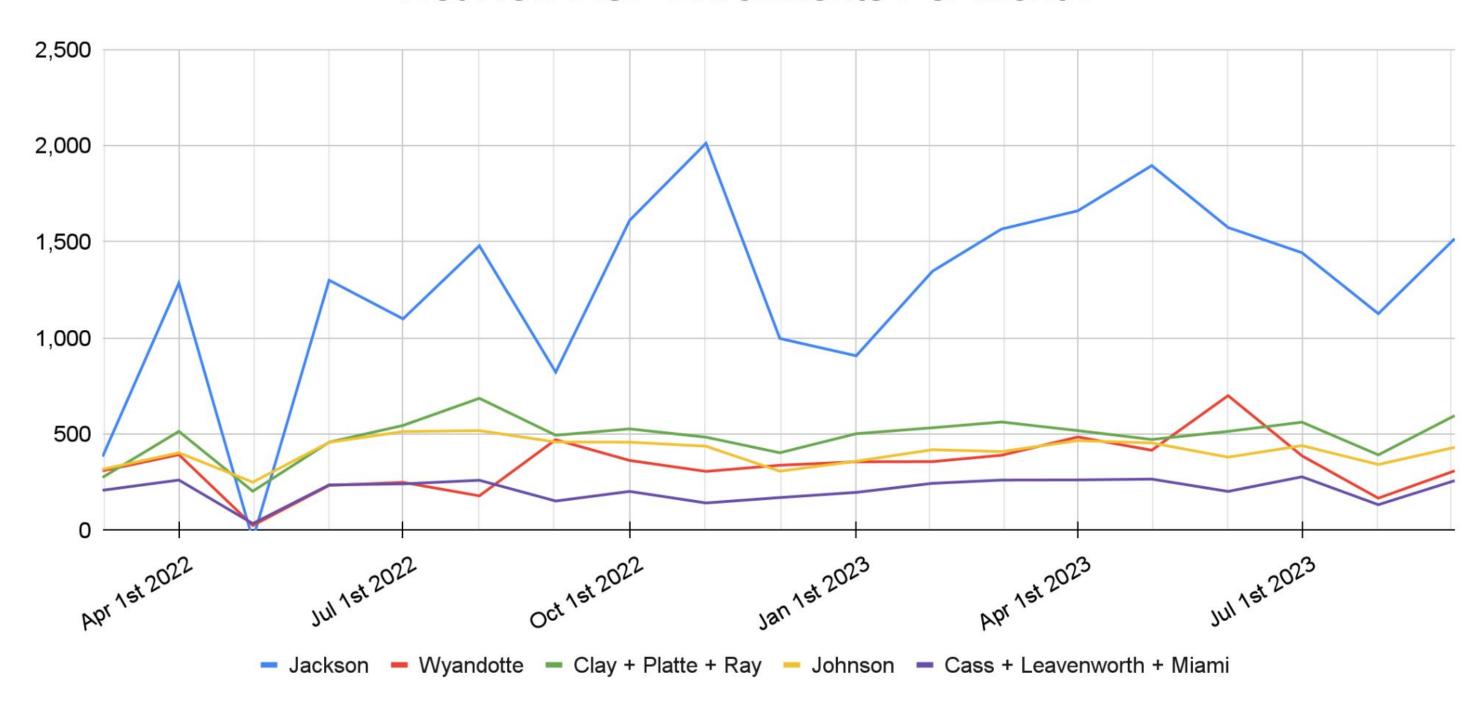


#### ACP Enrollment Totals for KC Metro





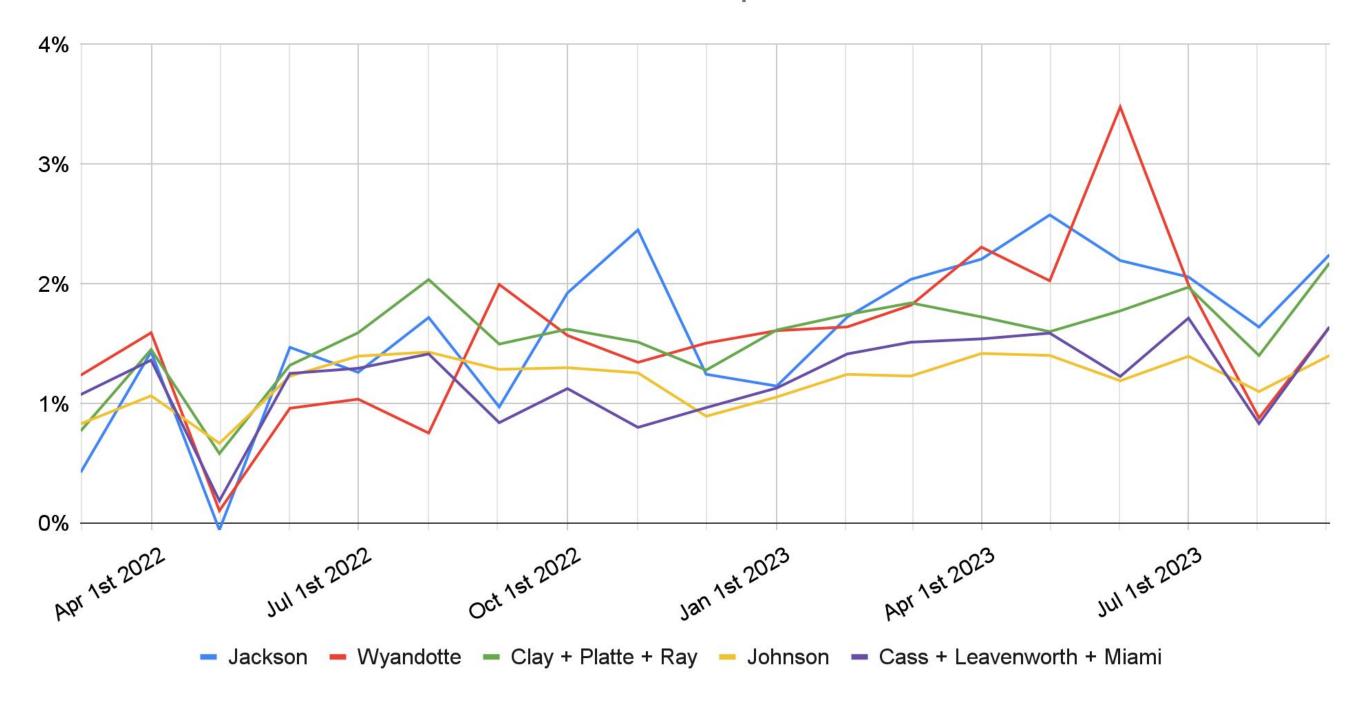
#### Net New ACP Enrollments Per Month



<sup>\*</sup>At the end of March 2022, the transition period for switching EBB enrollees to the ACP came to an end, and EBB enrollees who did not take action to continue the program were removed. This made the net growth in enrollments between Apr 1 2022 and May 1 2022 much smaller than other months, and in some jurisdictions resulted in net losses for total enrolled households.



## Net New ACP Enrollments Per Month as a % of Total Eligible, Unenrolled Population

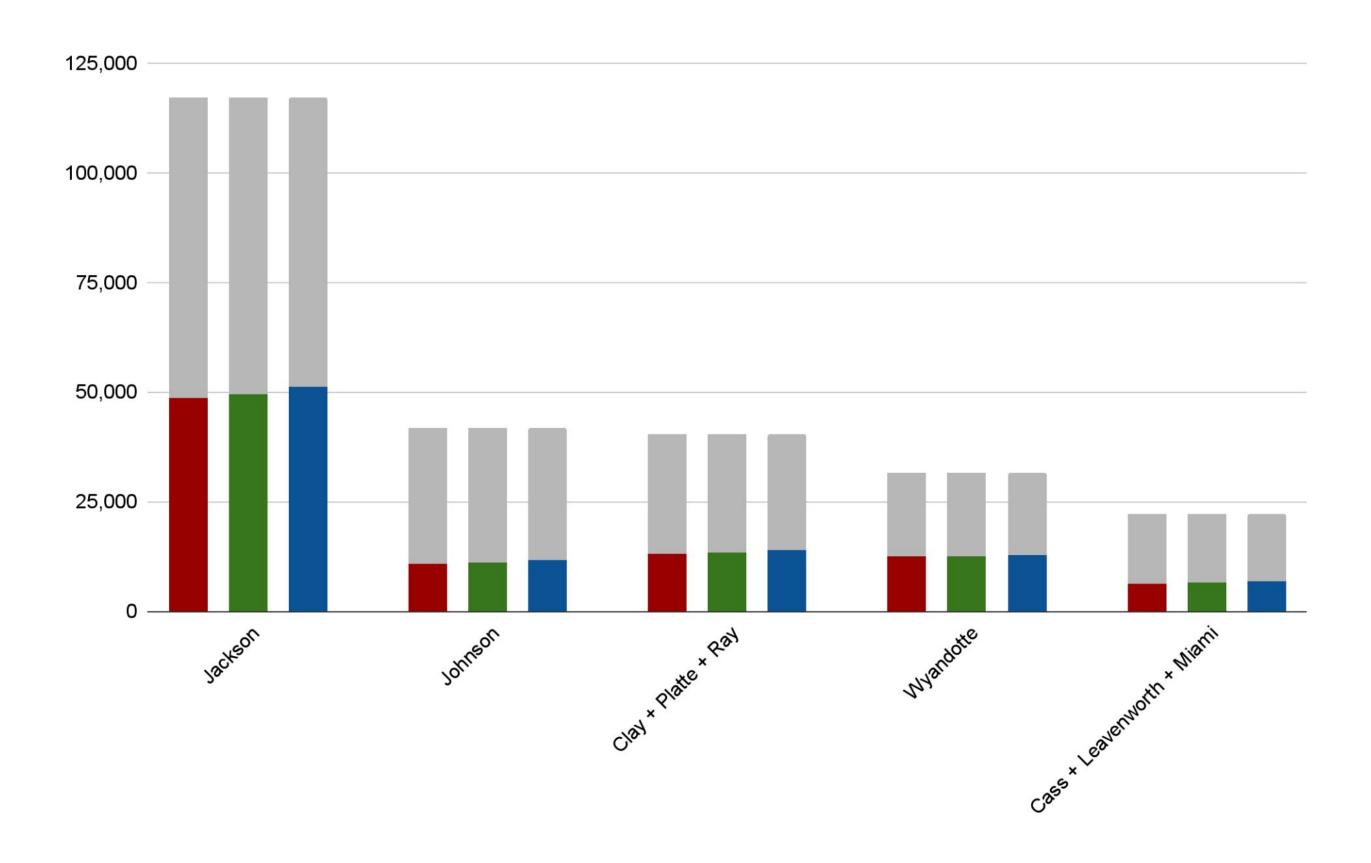


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## **@**

#### **Households Enrolled in ACP**

(July 1st through Sep 1st)



July 1 2023

Aug 1 2023

Sep 1 2023

Total Eligible HHs

## MAKING KANSAS CITY A DIGITAL LEADER SINCE 2012

KC Digital Drive is a non-profit civic organization whose mission is to make Kansas City a digital leader and to secure our economic prosperity and improve the quality of life for all people in the region.





## GREATER KANSAS CITY ACP REPORT | SEP 2023 Published 10/25/2023

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